



#### 6th World KLEMS Conference 2021

# The tertiarisation of the Salvadorian economy and its effects on sectorial productivity

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- LA KLEMS in El Salvador
- El Salvador statistics
- Value Added Growth in 1990 -2016
- Sectorial Share of Value Added
- Sectorial Evolution of Total Factor Productivity (TFP)
- Conclusions





#### El Salvador in LA-KLEMS project









Growth and productivity analysis for El Salvador in 1990-2016

Central Reserve Bank project developer

Information from SNA and MPHS

Useful results for making economic policy process





#### **El Salvador**













USD as legal tender





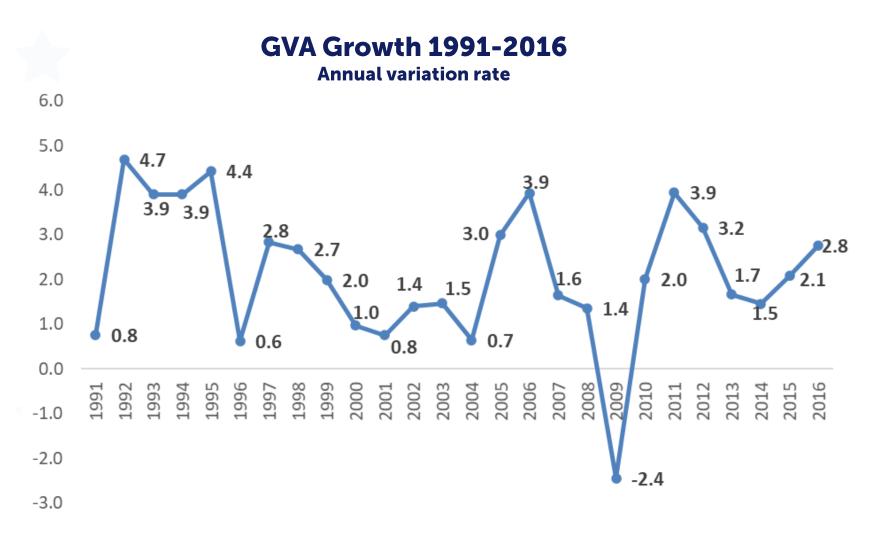


## **Main Results**





## The average growth of the Gross Value Added (GVA) in El Salvador from 1991 to 2016 was 2.1%, which is below the average for Latin America

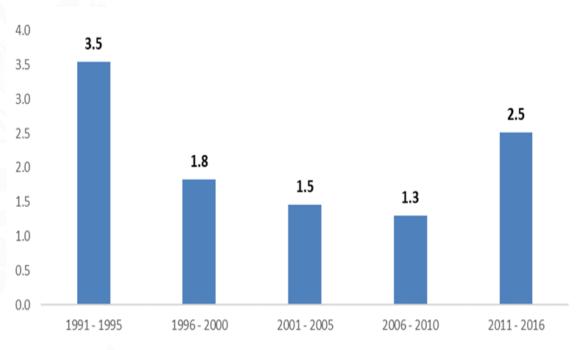




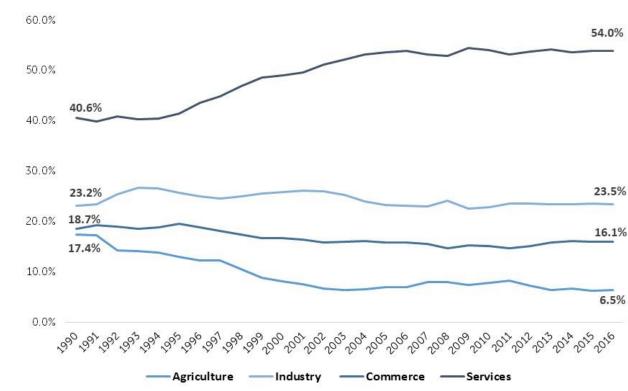


## GVA growth has been mixed along the period. By sectors, there is evidence of a recompositing of economic activities toward specialization in services.





#### Sectorial Participation in the GVA Percentage share



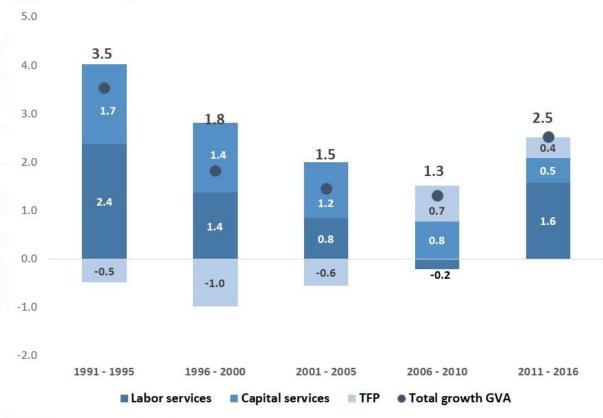




## Contributions to GVA shows that labor, specially the worked hours, explain in higher proportion the GVA growth. The contribution of non-ICT capital is relevant

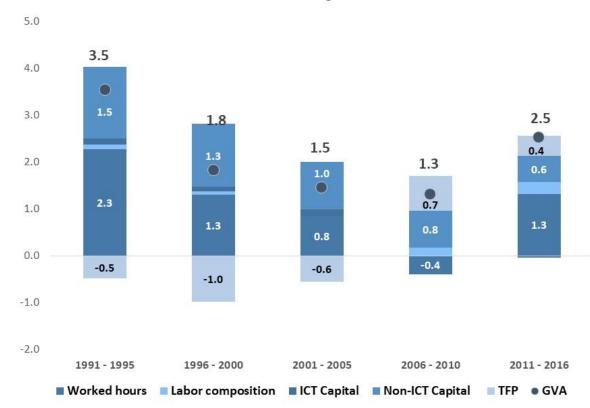
## Contribution of KLEMS Factors to GVA Growth

Percentage share



## Contribution of the disaggregated KLEMS Factors to GVA Growth

**Percentage share** 







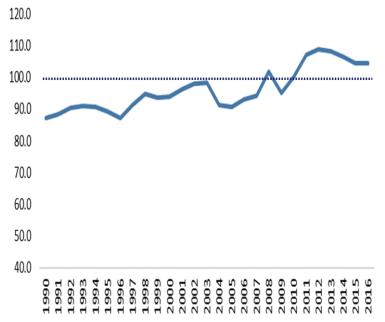
# The tertiarisation of the Salvadorian economy The TFP in the primary sector shows a strong slowdown since 1990, explained by the loss of participation of the sector within the economic structure

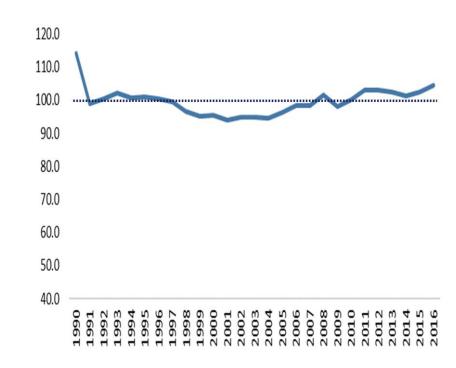
#### Growth of TFP in the Primary Sector (index, 2010=100)



Growth of TFP in the Tertiary Sector (index, 2010=100)











## Conclusions



#### **Conclusions**

01

Labor services is the factor that has contributed the most to economic growth, since the years that show higher GVA growth rates coincide with a greater contribution of this factor

02

TFP has shown a significant improvement along the period, since from 2006 to 2016 it went from subtracting growth to having positive contributions, highlighting that the average GVA growth of that period, which was 2%, made a contribution of 0.6 p.p.

03

El Salvador is a labor-intensive country, in the short term activities have been identified that have shown growth in this factor and that can be promoted, such as trade and services. But there are also activities that are capital-intensive, therefore they can be promoted in a long-term strategy, among them there are industry, transportation and financial services.









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